

SAN ANTONIO WATER SYSTEM
P. O. BOX 2449
SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL FOR: One Time Purchase of Security Cameras, Video Recorders and Other Component
 TIME & DATE: 3:00 p.m., August 20, 2013

Alterman, Inc.
 14703 Jones Maltsberger
 San Antonio, TX 78247

Major Inc.
 dba Rx Technology, Inc.
 14220 Northbrook Dr., Suite 500
 San Antonio, TX 78232

Halifax Security, Inc.
 dba North American Video
 301 Drum Point Rd.
 Brick, NJ 08723

Inter-Pacific, Inc.
 250 Chaddick Drive
 Wheeling, IL 60090

Convergent Technologies
 1218 Arion Parkway, Suite 108
 San Antonio, TX 78216

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY						
1.	30 ea. Fixed Box Style Analog Camera with lenses as per specification or approved equal	UNIT PRICE TOTAL	257.00 7,710.00	281.75 8,452.50	265.00 7,950.00	229.42 6,882.60	135.80 4,074.00
2.	10 ea. Interior Fixed Dome Analog Camera as per specification or approved equal	UNIT PRICE TOTAL	166.00 1,660.00	201.25 2,012.50	189.00 1,890.00	100.00 1,000.00	61.73 617.30
3.	50 ea. Exterior Vandal Resistant Fixed Dome Analog Camera as per specification or approved equal	UNIT PRICE TOTAL	209.00 10,450.00	286.35 14,317.50	249.00 12,450.00	229.42 11,471.00	N/A
4.	10 ea. Exterior PTZ Dome Analog Camera TruVision 36X PTZ as per specification or approved equal	UNIT PRICE TOTAL	1,871.00 18,710.00	1,071.71 10,717.10	969.00 9,690.00	1,405.89 14,058.90	1,202.47 12,024.70
5.	10 ea. Interior Fixed Dome IP Camera Axis P3353 per specification or approved equal	UNIT PRICE TOTAL	443.00 4,430.00	548.15 5,481.50	443.00 4,430.00	509.52 5,095.20	507.25 5,072.50
6.	60 ea. MP Interior Fixed Dome IP Camera Axis P3354 as per specification or approved equal	UNIT PRICE TOTAL	517.00 31,020.00	639.66 38,379.60	512.00 30,720.00	594.58 35,674.80	591.93 35,515.80
7.	20 ea. Exterior Vandal Resistant Fixed Dome IP Camera: Axis P3363-VE as per specification or approved equal	UNIT PRICE TOTAL	635.00 12,700.00	764.06 15,281.20	629.00 12,580.00	730.68 14,613.60	727.43 14,548.60
8.	10 ea. MP Exterior Vandal Resistant Fixed Dome IP Camera: Axis P3363-VE as per specification or approved equal and shall be vandal resistant	UNIT PRICE TOTAL	635.00 6,350.00	764.06 7,640.60	629.00 6,290.00	730.68 7,306.80	812.10 8,121.00
9.	4 ea. Interior PTZ Dome IP Camera: Axis Q6035-C as per specification or approved equal and shall be vandal resistant	TOTAL	3,030.00 12,120.00	3,732.21 14,928.84	2,988.00 11,952.00	3,486.59 13,946.36	3,471.12 13,884.48
10.	10 ea. Exterior Vandal Resistant PTZ Dome IP Camera: Axis Q6035-E as per specification or approved equal and shall be vandal resistant	UNIT PRICE TOTAL	2,660.50 26,605.00	3,322.50 33,225.00	2,635.00 26,350.00	3,061.30 30,613.00	3,047.70 30,477.00
11.	15 ea. Axis Pendant Kit for Q6035 PTZ: Model 5502-431 as per specification or approved equal	UNIT PRICE TOTAL	36.00 540.00	44.84 672.60	37.00 555.00	41.69 625.35	41.49 622.35
12.	10 ea. Axis Wall Mount Kit for P33 series cameras: Model #5502-351 as per specification or approved equal	UNIT PRICE TOTAL	29.00 290.00	35.70 357.00	28.00 280.00	33.18 331.80	33.02 330.20
13.	10 ea. Axis Pole Mount Kit for P33 series cameras Model #5017-671 as per specification or approved equal	TOTAL	73.00 730.00	90.60 906.00	73.00 730.00	84.22 842.20	83.84 838.40
14.	2 ea. Axis Pole Mount, Mounting Tool, Part #21776 as per specification or approved equal	UNIT PRICE TOTAL	107.00 214.00	132.70 265.40	105.00 210.00	123.35 246.70	122.79 245.58
15.	6 ea. Digital Video Recorder: UTC TVR4116-12T as per specification or approved equal		2,512.50 15,075.00	2,585.67 15,514.02	2,661.00 15,966.00	2,688.24 16,129.44	3,296.30 19,777.80

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16.	20 ea. Hybrid Digital Video Recorder: UTC TVR-6016-12T as per specification or approved equal	UNIT PRICE TOTAL	3,582.00 71,640.00	4,180.56 83,611.20	3,841.00 76,820.00	4,417.65 88,353.00	4,753.09 95,061.80
17.	20 ea. Network Video Recorder: UTC TVN-2016-16T as per specification or approved equal	UNIT PRICE TOTAL	3,010.00 60,200.00	3,567.88 71,357.60	3,226.00 64,520.00	3,705.89 74,117.80	3,993.83 79,876.60
18.	10 ea. Rack Mount Power Supply: 19' rack mountable Altronix R2416300UL as per specification or approved equal, with 16 fused outputs	UNIT PRICE TOTAL	235.00 2,350.00	205.97 2,059.70	193.00 1,930.00	256.48 2,564.80	151.85 1,518.50
19.	6 ea. Indoor Wall Mount 16 Port Power Supply: Altronix ALTV2416300UICB as per specification or approved equal	UNIT PRICE TOTAL	127.00 762.00	121.92 731.52	114.00 684.00	151.77 910.62	151.85 911.10
20.	4 ea. Indoor Wall Mount 4 Port Power Supply: Altronix ALTV244175ULCB as per specification or approved equal	UNIT PRICE TOTAL	77.50 310.00	74.49 297.96	74.00 296.00	96.48 385.92	97.53 390.12
	SUB TOTAL FOR GROUP 1	TOTAL	283,866.00	326,209.34	286,293.00	325,169.89	323,907.83
1.	6 ea. 750 VA UPS: American Power Smart UPS, APC SMART-UPS 750 VA model SMT750J as per specification or approved equal	UNIT PRICE TOTAL	913.50 5,481.00	309.52 1,857.12	307.00 1,842.00	304.15 1,824.90	418.52 2,511.12
2.	10 ea. 1500 VA UPS: American Power Smart UPS, APC SMART-UPS 1500 VA model SUA1500JB as per specification or approved equal	UNIT PRICE TOTAL	819.50 8,195.00	552.99 5,529.90	920.00 9,200.00	491.82 4,918.20	1,080.25 10,802.50
3.	10 ea. Rack Mount 1500 VA UPS: American Power Smart UPS, APC SMART-UPS 1500 VA RM 2U model SMT1500RMJ2U as per specification or approved equal	UNIT PRICE TOTAL	562.00 5,620.00	704.69 7,046.90	681.00 6,810.00	689.10 6,891.00	833.33 8,333.30
4.	30 ea. UPS Network Management Cards: APC Network Card with Environmental Monitoring, model AP9631 as per specification or approved equal	UNIT PRICE TOTAL	448.00 13,440.00	409.85 12,295.50	399.00 11,970.00	449.31 13,479.30	481.48 14,444.40
	SUB TOTAL FOR GROUP 2	TOTAL	32,736.00	26,729.42	29,822.00	27,113.40	36,091.32
	GRAND TOTAL GROUPS 1 & 2	TOTAL	316,602.00	352,938.76	316,115.00	352,283.29	359,999.15
	Terms		Net 30 days	5% 15 days	Net 30 days	Net 30 days	Net 30 days
	Delivery Days			14 days	5-7 days	30 days	30 days

*LOW BIDDER

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BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

Halifax Security dba North American Video
 A&B Security Integration
 Accutronics
 Alterman, Inc.
 Americas Computer Co.
 Automatic Gates Camers & More
 Automation Data Technology
 Blackbox Network Services
 Bob McIntosh Audio Visual Corp.
 Convergent Technologies

DHS Security
 Firetrol Protection Systems
 IDN-ACME
 Inter-Pacific, Inc.
 Major Inc. dba Rx Technology, Inc.
 OM Office Supply
 Royall Systems
 Silmar Electronics
 Structure Works

SAWS Website